



2012 BUYER'S GUIDE

PRINT & ONLINE BUYERS GUIDE Listing Enhancements

FEED INTERNATIONAL's Buyer's Guide is published annually in June for qualified industry professionals in Europe, Asia/Pacific, Central/South America and Middle East/Africa.

Increase your company's visibility in the 2012 Guide and supplement your free listings by:

- Advertising in the *2012 Buyer's Guide*.
- Purchasing high-impact BANNER ADS in your ONLINE product listings.
- Purchasing a full color logo in your PRINT & ONLINE company listing.
- Purchasing a 60 word business activity description in your ONLINE company listing.

Advertisers in the 2012 Buyer's Guide receive these FREE bonus features:

- BOLD listings in the PRINT Address section and throughout the product directory.
- 60 word business activity description in your ONLINE company listing at no charge.
- Advertisement page reference in the PRINT Address section and throughout the product directory.
- Your company name in color, at the top of each product search in the ONLINE Guide

Advertisers in the 2012 Buyer's Guide can purchase these enhancements at a discounted rate:

- High-impact BANNER ADS in your ONLINE company and product listings.
- Full-color company logo in your PRINT & ONLINE company listing.

Go to www.directorypub.com/FI to take advantage of both PRINT & ONLINE opportunities OR complete and fax this form to +1.866.873.9388 USA or +1.847.559.8858 Intl.

If you have questions about your listing, contact Maryl Leonard at +1.847.559.8855 or Directories@wattnet.com.

To discuss advertising, check the box on the bottom of the page or contact:

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FREE PRINT & ONLINE LISTING INFORMATION

COMPANY LISTING:

Please TYPE or PRINT the following information as you would like to see it appear in the PRINT & ONLINE Guides.

Company Name _____
(Please provide full company name)

Street Address or P.O. Box _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Co. E-Mail _____ Web Site _____

Contact _____
(Not published - used by staff solely to update listings)

Contact E-mail _____ Contact Phone _____

Import/Export: Canada USA Europe Latin America Asia/Pacific Middle East

PRODUCT INDEX LISTING(S):

Please check the boxes on pages 3 and 4 for the products your company supplies.

Please contact me regarding advertising in the FEED INTERNATIONAL 2012 PRINT Buyer's Guide

PRINT & ONLINE PAID LISTING ENHANCEMENTS

Online Banner Ad in 10 product categories (Term 12 months)

\$750 Non-Advertiser \$500 Directory Advertisers \$ _____

Email 150 x 150 pixels, .jpg, .gif, or animated .gif 72 dpi to Directories@Wattnet.com

Print & Online Full-Color Logo in Company Directory (Term 12 months)

\$500 Non-Advertiser \$250 Less than 1/2 page print directory display advertiser
 FREE 1/2 page or more print directory display advertiser \$ _____

Email .eps, .jpg, or .tiff min. 300 dpi to Directories@Wattnet.com

Online Business Activity Description in Company Directory (Term 12 months)

\$500 Non-Advertiser \$250 Less than 1/2 page print directory display advertiser
 FREE 1/2 page or more print directory display advertiser \$ _____

Total Payment \$ _____

(Make checks payable to Watt Publishing Co.)

Mastercard Visa Credit Card Number: _____ Exp. Date: _____

American Express Discover (Signature must be included below for credit card payment.)

Name (exactly as it appears on card): _____

Billing Address (for credit card if different from above): _____

Signature _____ Date: _____

FEED INTERNATIONAL 2012 PRINT & ONLINE BUYER'S GUIDE

LISTING ENHANCEMENTS

HIGH IMPACT ONLINE BANNER ADS

Buyer's Guide Home Page

(Rotating)

10 Product Category Listing(s)

FEED INTERNATIONAL

Search by Company Name

Search by Product Name

Browse by Product Category

Feed & Grain Equipment

Feed Ingredients

General Facility Items

Laboratory Products & Services

Miscellaneous



The Leader in Trace Mineral Nutrition



Include your
ad here!

FEED INTERNATIONAL

FEED & Grain Equipment:

Receiving/Loadout/Transportation,
Truck Bodies & Trailers, Bulk Feed



Company

Walinga Inc.

CEI Equipment Co. Inc.

Hensley Fabricating & Equip.

Ledwell & Son



Include your
ad here!

FULL-COLOR LOGO AND 60 WORD DESCRIPTION

ONLINE:

Walinga Inc.
RR 5
Guelph, ON Canada N1H 6J2
Phone: 1.519.824.8520
Fax: 1.519.824.5651
E-mail: tjm@walinga.com
Website: www.walinga.com



Business Activity:
Since 1954 Walinga Inc. has been manufacturing various types of Bulk Commodity type units. In this time we have come to understand the needs of this industry. The Walinga line of Bulk Commodity trailers gives you maximum payload and minimum weight to strength ratio and of course, our guarantee of low maintenance requirements.

Products: (Click on the Category or Product Name for more listings)
Feed & Grain Equipment, Conveying, Airlocks
Feed & Grain Equipment, Conveying, Conveyors, Pneumatic
Feed & Grain Equipment, Receiving/Loadout/Transportation, Truck Bodies
& Trailers, Bulk Feed
General Facility Items, Waste Handling, Dust Control Systems

PRINT:



Zinpro Corp.
810400 Viking Dr Ste 240
Eden Prairie, MN 55344-7298 USA
Phone: 1.952.944.2736
Fax: 1.952.944.2749
E-mail: zinpro@zinpro.com
Website: www.zinpro.com

FEED EQUIPMENT

BAGGING & WAREHOUSING

- 5 Air Curtains
- 10 Bag Conveyors, Elevators & Flatteners
- 15 Bagging Scales & Weigh-Fill Equipment
- 20 Bags, Bag Stock, Bulk Bags
- 25 Bailers & Bag Recycling Equipment
- 30 Bar Coding & Inventory Systems
- 35 Checkweighers & Portable Scales
- 40 Closing, Sewing & Sealing Equipment
- 45 Pallet Racks & Warehouse Storage
- 50 Pallet Wrapping Supplies & Equipment
- 55 Palletizers (Manual)
- 60 Palletizers (Robotic)
- 65 Pallets, Mini & Standard
- 70 Tags & Label Printers
- 75 Tags, Labels & Fasteners
- 80 Warehouse Forklifts, Manlifts, etc.

BULK STORAGE

- 255 Bin & Tank Level & Volume Indicators
- 260 Bin Discharge Augers & Live Bottom Systems
- 265 Bulk Bins & Silos
- 270 Microingredient Bins
- 275 Vibrators & Pressurized Air Discharge

COMPUTERS, PROCESS CONTROL, AUTOMATION & FORMULATION

- 85 Computer Hardware, Control Panels, Interfaces
- 90 Computer, Software & Automation Services
- 95 Formulation, Ration Optimization & Modeling Software
- 100 Integrated Business Software
- 105 Process Control Systems & Automation Software
- 110 Programmable Controllers

CONVEYING & HANDLING

- 115 Airlocks
- 120 Bucket Elevators
- 125 Chute & Spout Reinforcement & Repair
- 130 Conveyor Parts & Supplies
- 135 Conveyors (Belt)
- 140 Conveyors (Drag)
- 145 Conveyors (Pneumatic)
- 150 Conveyors (Screw)
- 155 Distributors, Diverters & Turnheads
- 160 Elevator Buckets
- 165 Slide Gates & Valves

DRYING & COOLING

- 170 Extruded Product Dryers
- 175 Grain & Feedstuff Dryers
- 180 Pellet Coolers

- 185 Roaster-Dryers

- 190 Screens

DUST, EXPLOSION & ODOR CONTROL DEVICES

- 500 Air Separation (Cyclone)
- 505 Air Separation (Filter Systems)
- 510 Dust Control Systems
- 515 Explosion Control Devices
- 520 Magnetic Separators
- 525 Odor Control Devices
- 530 Other Metal Separators
- 535 Plant Vacuum Cleaning Systems
- 540 Scalpers

GRINDING & PARTICLE SIZE REDUCTION

- 195 Air Systems
- 200 Attrition Mills (Plate)
- 205 Flaking Mill Rolls
- 210 Flaking Mills
- 215 Hammer Mill Hammers
- 220 Hammer Mill Screens
- 225 Hammer Mills
- 230 Magnets
- 235 Pulverizers & Fine Grinders
- 240 Roller Mill Rolls
- 245 Roller Mills
- 250 Screens

LIQUID APPLICATION

- 280 Dry Flow Measuring Devices
- 285 Fat & Micro Ingredient Outloading Application
- 290 Flow Meters
- 295 Liquid Blending Devices
- 300 Vacuum Infusion & Core-Coating Systems Liquid Scales

MIXERS & BLENDERS

- 305 Mixers (Continuous Volumetric)
- 310 Mixers (Horizontal, Paddle)
- 315 Mixers (Horizontal, Ribbon)
- 320 Mixers (Twin Shaft)
- 325 Mixers (Vertical)
- 330 Mixers, Rotary
- 335 Molasses & Liquid Blenders
- 340 Premix Blenders

PROCESSING

- 345 Conditioners (Expander-Type & Other Screw-Type)
- 350 Conditioners (Post-Pelleting)
- 355 Conditioners (Pressurized)
- 360 Conditioners (Steam-Injected, Atmospheric Pressure)
- 365 Densification Equipment
- 370 Expandate Breakers
- 375 Expanders
- 380 Extruder Wear Parts
- 385 Extruders

- 390 Feeders (Gravity, Screw-Type, Pocket-Type, Other)

- 395 Infra-Red Cookers

- 400 Micronizers

- 405 Microwave Cookers

- 410 Pellet Crumblers

- 415 Pellet Dies & Rolls

- 420 Pellet Mills & Pellet Presses

- 425 Pellet-Cookers

- 430 Roaster-Cookers

PROPORTIONING, DOSING, BATCHING & WEIGHING

- 455 Automated Batching & Weighing Systems
- 460 Automated Micro Proportioning & Dosing Systems
- 465 Bulk Loadout Scales
- 470 Liquid Proportioning & Application Systems
- 475 Post-Process Proportioning & Semi-Finished Product Proportioning
- 480 Rail Scales
- 485 Scales, Macro Proportioning
- 490 Scales, Micro Proportioning
- 495 Truck Scales

RECEIVING, LOADOUT & TRANSPORTATION

- 435 Rail Car Hopper Openers
- 440 Rail Car Movers
- 445 Truck Bodies & Trailers (Bag-Bulk Combination)
- 450 Truck Bodies & Trailers (Bulk Feed)

FEED INGREDIENTS

AMINO ACIDS

- 545 Lysine
- 550 Methionine
- 555 Taurine
- 560 Threonine
- 565 Tryptophan
- 570 Other Amino Acids

ANTIBIOTICS & ANTICOCCIDIALS

- 575 Antibiotics (Pharmaceutical-type, Feed-grade)
- 580 Antibiotics (Pharmaceutical-type, Veterinary-grade)
- 585 Anticoccidials (Including Coccidiostats)

FAT & OIL PRODUCTS

- 590 Animal Fat
- 595 Fatty Acids Products
- 600 Marine Oils
- 605 Specialty Fat Products
- 610 Vegetable Oils

INDUSTRIAL CO-PRODUCTS

- 635 Corn Protein Product

- (CPC Branded Products)
- 640 Distillers Dried Grains
(Branded Products)
- 645 Glutenol (Branded Products)

MICROBIAL & FERMENTATION PRODUCTS

- 620 Yeast (Live)
- 625 Yeast Cultures
- 630 Microbials (Live, Direct-Fed, Probiotic)

MILK PRODUCTS

- 650 Milk Products (Skim Milk Powder,
Whey, Etc.)
- 655 Milk Replacers

MINERALS, MACRO

- 660 Calcium
- 665 Magnesium
- 670 Phosphorus
- 675 Potassium
- 680 Salt
- 685 Sulfur

MINERALS, MICRO & TRACE

- 690 Cobalt
- 695 Copper
- 700 Iodine
- 705 Iron
- 710 Manganese
- 715 Selenium
- 720 Zinc

MOLASSES PRODUCTS

- 725 Molasses & Molasses Products
- 730 Molasses (Dry)

MOLD & MYCOTOXIN CONTROL PRODUCTS

- 735 Mold Inhibitors
- 740 Mycotoxin Control Products

PREMIXES

- 745 Medicated Premixes
- 750 Mineral Premixes
- 755 Vitamin Premixes
- 760 Vitamin-Mineral Premixes

PROTEIN PRODUCTS

- 765 Egg Products
- 770 Feather Meal
- 775 Fish Meals
- 780 Other Marine Products
- 785 Other Red Meat Co-Products
- 790 Pig Meat Co-Products
- 795 Poultry Meat Co-Products
- 800 Vegetable Protein Products

SPECIALTY INGREDIENTS

- 615 Lecithin
- 805 Acidifying Agents & Organic Acids
- 810 Ammonia Control & Odor Control
Agents
- 815 Anticaking Compounds
- 820 Antioxidants
- 825 Betaine
- 830 Buffers
- 835 Electrolytes
- 840 Emulsifiers
- 845 Enzymes & Multi-Enzyme Products
- 850 Flavors, Palatability Aids, Attractants
- 855 Oligosaccharides (Prebiotics)

- 860 Pellet Binders & Pelleting Aids
- 865 Pigmenting Agents
- 870 Plant Extracts, Botanicals,
Herbs, Essential Oils
- 875 Preservatives
- 880 Surfactants
- 885 Suspension Agents
- 890 Tracers

VITAMINS, FAT SOLUBLE

- 895 Vitamin A
- 900 Vitamin D
- 905 Vitamin E
- 910 Vitamin K

VITAMINS, WATER SOLUBLE

- 915 Biotin
- 920 Choline
- 925 Folic Acid
- 930 Inositol
- 935 Niacin
- 940 Pantothenic Acid
- 945 Pyridoxine
- 950 Riboflavin
- 955 Thiamine
- 960 Vitamin B12
- 965 Vitamin C

GENERAL FACILITY EQUIPMENT & SUPPLIES

BIOSECURITY, SANITATION & CLEANING PRODUCTS

- 1085 Boot Cleaners
- 1090 Cleaners, Steam
- 1095 Cleaning Chemicals
- 1100 Disinfectants
- 1105 Disinfection Mats
- 1110 Foot-Baths
- 1115 Fumigation Products
- 1120 Sprayers
- 1125 Truck Wheel Disinfection System
- 1130 Wheel-Dip Disinfectants

BOILER & STEAM SYSTEMS

- 970 Boilers Steam Systems
- 975 Direct-Fire Steam Generators
- 980 Steam Generators
- 985 Steam Quality Control Systems
- 990 Steam Valves
- 995 Water Treatments

CLOTHING, PROTECTIVE

- 1000 Footwear
- 1005 Gloves
- 1010 Masks & Goggles
- 1015 Uniforms & Hats

ELECTRICAL & ALARM SYSTEMS

- 1020 Alarm Devices
- 1025 Bearing Heat Detectors
- 1030 Belt Alignment & Wear Detectors
- 1035 Generators
- 1040 Motors & Motor Parts
- 1045 Variable Frequency Drives

LIGHTING

- 1065 Automated Lighting Control Systems
- 1070 Bulbs

- 1075 Dimmers
- 1080 Fixtures

PEST CONTROL

- 1050 Insect Traps & Bait
- 1055 Integrated Pest Management
- 1060 Rodent Traps & Bait

WASTE HANDLING

- 1135 Disposal Systems
- 1140 Dust Control Systems
- 1145 Solid Waste Compaction Systems
- 1150 Water Treatment Systems

WATER SYSTEMS

- 1155 Conditioners
- 1160 Filters
- 1165 Heaters

LABORATORY PRODUCTS AND SERVICES

ENVIRONMENTAL TESTING

- 1170 Air Quality Testing
- 1175 Effluent Analysis
- 1180 Pesticides Testing
- 1185 Water Quality Testing

FEED & FEEDSTUFFS SAFETY & QUALITY TESTING

- 1190 Chemical Assays
- 1195 Microbiological Assays
- 1200 Mycotoxin Assay
- 1205 Near-Infrared Analytical Systems (NIR)
- 1210 On-Line NIR Calibrations
- 1215 Pellet Durability & Physical
Quality Testing Devices
- 1220 Protein Quality Testing
- 1225 Wet Chemistry Systems & Supplies

MISCELLANEOUS

SERVICES

- 1230 Associations
- 1235 Commodity Trading Exchanges
- 1240 Commodity Trading Services
- 1245 Construction Services
- 1250 Construction, Design & Build
- 1255 Construction, General Contract
- 1260 Consultants, Animal Nutrition
- 1265 Consultants, Automation
& Process Control
- 1270 Consultants, Engineering & Design
- 1275 Consultants, Management
& Personnel Search
- 1280 Consultants, Market Research
- 1285 E-Commerce, E-Business Services,
Online Trading
- 1290 Educational Services
- 1295 Exhibitions, Trade Shows &
Conferences
- 1300 Financial Services
- 1305 Laboratory Services, Diagnostic
- 1310 Laboratory Services, Feed Ingredients
- 1315 Other, Services
- 1320 Palatability Trials
- 1325 Retrofitting & Renovation
- 1330 Transport Services
- 1335 Turnkey Construction