

# Waters

THE SCIENCE OF WHAT'S POSSIBLE.™

Waters Corporation  
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Waters Corporation, the premium brand in the analytical instruments industry since 1958, creates business advantages for laboratory-dependent organizations by delivering practical and sustainable scientific innovation to enable significant advancements in such areas as healthcare delivery, environmental management, food safety, and water quality worldwide. Bringing keen understanding and deep experience to those responsible for laboratory infrastructure and performance, Waters helps customers make profound discoveries, optimize lab operations, deliver product performance and ensure regulatory compliance. Pioneering a connected portfolio of separations and analytical science, laboratory informatics, mass spectrometry as well as thermal analysis, Waters' technology breakthroughs and laboratory solutions provide an enduring platform for customer success.

#### Our technological expertise is in the following areas:

- UltraPerformance LC® (UPLC®)
- UPLC-MS
- HPLC and LC-MS
- Mass Spectrometry
- MSE Technology
- Gel Permeation Chromatography
- Preparative Liquid Chromatography
- Thermal Analysis
- GC-MS
- Rheology
- Microcalorimetry
- Mycotoxin Testing
- Proficiency Testing

#### Markets Served

Waters drives decision-making and improves laboratory effectiveness within the pharmaceutical, life sciences, environmental, food and beverage, agriculture and diversified chemical industries by providing the tools to improve the quality of today's science and explore the infinite possibilities of tomorrow's.

Waters provides direct support to scientists in more than 50 countries through an international network of laboratories and support facilities.

#### Major Products/Services

Waters' main products are instruments, software, chemistries, and support services for LC and MS. Our best-known brands are:

#### Instruments

- ACQUITY UPLC® Systems
- Alliance® HPLC Systems
- Synapt High Definition MS™ Systems
- Identity<sup>E</sup> High Definition Proteomics™ Systems
- Premier™ Mass Spectrometers

#### Chemistries

- ACQUITY UPLC® Columns
- XTerra® Columns
- XBridge™ Columns
- Symmetry® Columns

- Spherisorb® Columns
- Atlantis® T3 Columns
- SunFire™ columns
- Oasis® Sample Extraction Products
- Intelligent Speed (IS™) Columns
- Optimum Bed Density (OBD™) Preparative Columns
- RapiGest™ SF Surfactant
- NanoEase™ Capillary, Trapping and Nano-scale Columns for LC-MS
- MassPREP™ Reference Standards and MALDI matrices
- Sep-Pak® SPE Products
- Sirocco™ Protein Precipitation Plates
- Certified Vials and Filtration Products

#### Informatics

- Empower™ Chromatography Software (ISO 9000 TickIT-certified and 21 CFR Part 11 compliant-ready)
- MassLynx™ MS Software
- NuGenesis® SDMS Software
- SDMS Vision Publisher™ Software

#### Services and Support

- Compliance Services
- Waters Quality Parts®
- Waters Global Services

To order our chemistries on-line or to check product availability, order status, delivery timetables, and company-specific pricing, please visit [www.waters.com](http://www.waters.com). In addition, Waters sells a complete line of standalone detectors, pumps, autosamplers, injectors, fraction collectors, and accessories.

#### Facilities

Waters operates cGMP and ISO 9001-2000-certified manufacturing plants in Milford, Massachusetts (instruments, parts); Manchester, UK (mass spectrometers), Taunton, Massachusetts (chemistries); and Wexford, Ireland (chemistries/mass spectrometers).

#### Subsidiaries

TA Instruments, Inc., New Castle, Delaware

#### Recent Awards

- Frost and Sullivan Market Leadership and Product Innovation Awards (2007)
- Pittcon® Editors Gold Award for the Synapt High Definition MS System (2007)
- American Red Cross Circle of Humanitarians Award (2006)
- Frost & Sullivan Analytical Instrument Company of the Year (2005)
- R&D 100 Award for the ACQUITY UPLC System (2005)
- Pittcon Editors Gold Award for the ACQUITY UPLC System (2004)
- Omega Northface Customer Satisfaction Award (2000 - 2006)